



A powerful
platform
today, evolving
tomorrow.



Introducing GT Motive

Fusing experience, innovation and talent, we have developed the next generation of software systems for the automotive market.

GT Motive has been creating solutions for the automotive market for almost 50 years. Built upon an extensive knowledge of the information around the car and the repair process, we have developed a portfolio of software and services using state of the art technology that connects insurers, repairers, engineers and accident management companies in a modern, effective and frictionless technology environment.



Experience

GT have years of experience, offering world-class expertise in design, integrations and consulting.



Technology

Providing global and innovative solutions in estimating, claims management, maintenance and breakdown solutions.



Our Team

People are at the heart of our company. Each and every member of our staff shares our ethos and takes pride in their work and our business.



Working in Partnership

Partnership and collaboration at the core of everything we do, focusing on solutions that scale and evolve with our partners and users.

Working with clients and companies who share the same passion as ours for great user experience and is a powerful catalyst in building long-lasting relationships and improving usability and cost effectiveness.



Partnership

GT Motive is aligned with Mitchell International, market leaders in estimating in the USA and Canada.



Leadership

Our solutions are leading in technology and data accuracy. We have successfully implemented innovative solutions across Europe.



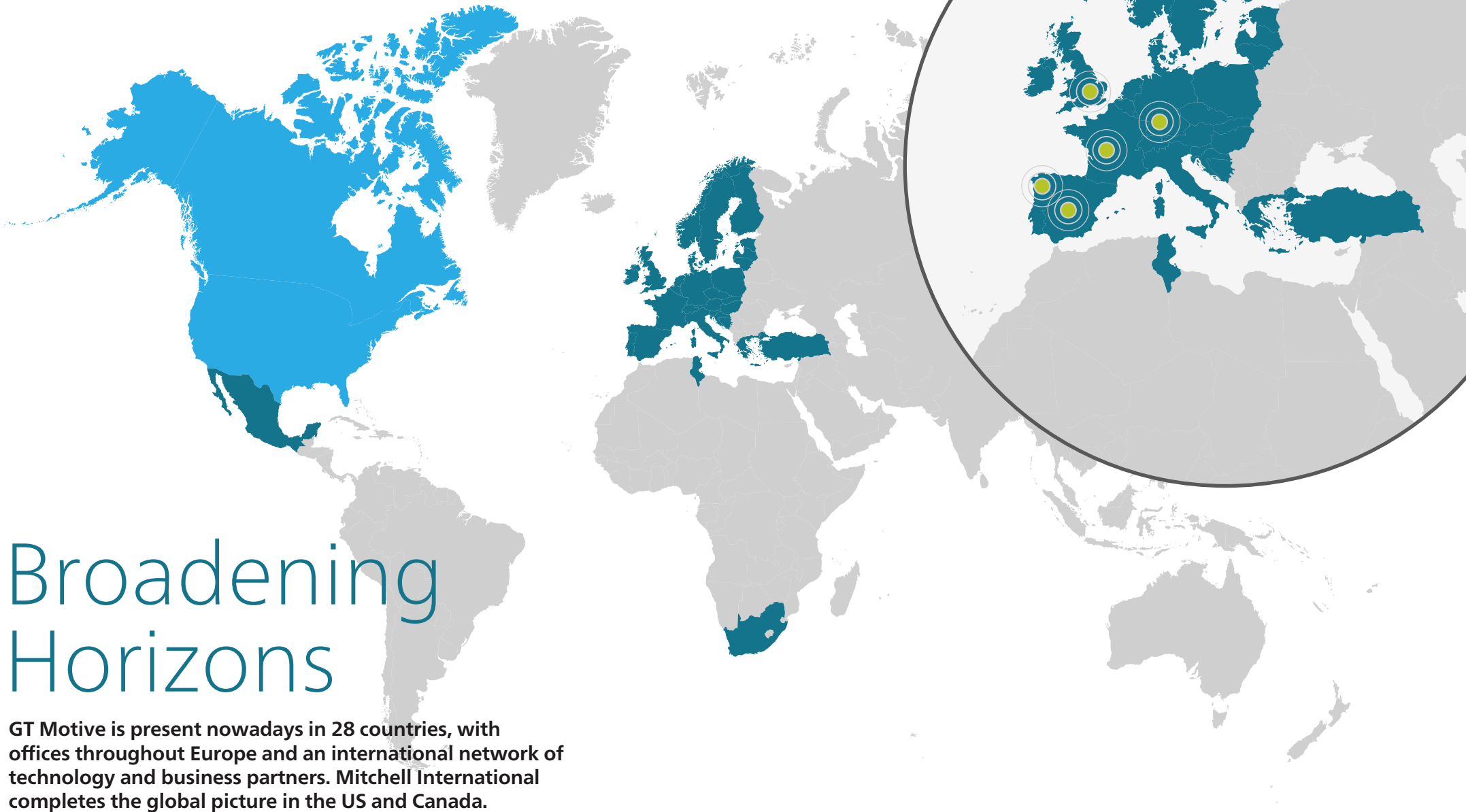
Our Mission

Our objective is to bring choice and transparency to the European market, offering exceptional service and solutions.

Proud to serve

We work with customers and partners who share the same passion for providing great user experiences and building long-lasting relationships.





Broadening Horizons

GT Motive is present nowadays in 28 countries, with offices throughout Europe and an international network of technology and business partners. Mitchell International completes the global picture in the US and Canada.

GT Case Study:

Motor claims in Spain

Comparing our activities in Spain
to the UK market.

Spain



Main competitor 50/50 split with GT Motive*

Overall market price has reduced

Increased service delivery

Competition driving innovation

United Kingdom



Main competitor 90% presence in the market

Current main competitor technology 15 years old

Market price high, lacks competition

GT is viable, proven and delivers a solution in all areas

**Previously 90% presence in the market before GT*

The alternative ecosystem for the UK

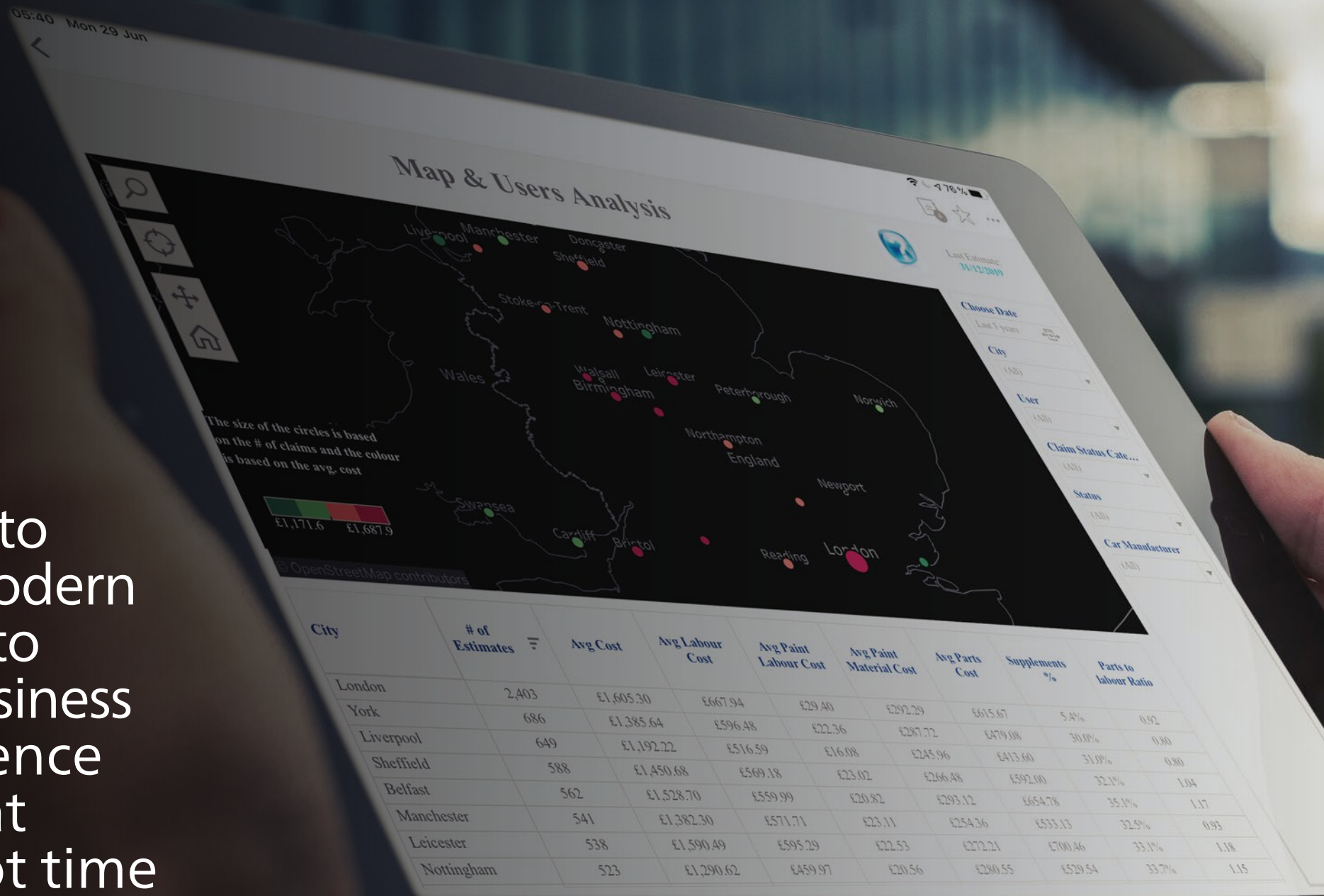
A modern platform that provides all the needs to manage motor claims with a fresh approach.

Providing efficiencies and solving current disconnects in the industry, whilst removing operational friction.

Enabler for upcoming enhancements (AI).



“
It's nice to use a modern and up to date business intelligence tool that does not time out...”





Competitor Comparison

So, how do we compare?

We tested our platform against some of the biggest names in the industry, and not only do we have one of the fastest and most responsive solutions, our platform addresses key concerns from both repairers and insurers.

The innovation and technology of GT redefines speed and performance by not requiring you to install. Our systems are automatically updated, so all of our customers are in sync and using the very latest version. And perhaps the most critical: data is always secure.

- ✓ Estimating and workflow
- ✓ Audit rules and schemes
- ✓ Integration API
- ✓ Invoicing workflow
- ✓ MI and statistics



Mobile ready, device responsive

Our platform is HTML5 and fully mobile responsive, meaning you can make decisions easily and in real time on the go. This lets you access the critical information you need, wherever you are and whenever you need it.



Secure and locked communication

Information goes to designated stakeholders only.



Automatic data and software updates

Update automation is essential to ensure our solutions are always cutting edge and up-to-date.

“

Nice to be able
to just press
send and not
worry about
which code to
send it to...



GT Global powered by GT Estimate

Main Features

Ready to use for UK insurers, accident management, fleets and repairers.

All core criteria, giving repairers and insurers unprecedented visibility and accuracy into data on a modern and intuitive user interface.



A new cloud-based platform developed specifically for the UK repair sector.



Based on OE data and AZT paint, built to UK standards and requirements.



Fully GDPR compliant solution with enhanced security.



Industry leading data accuracy, with daily updates to ensure parts prices are accurate.



Profile management for different work providers, including estimate options and allowances.



Detailed VIN identification, including all ADAS options.

Workflow Management

Secure engineering workflow, only designated stakeholders have access to the claim and no risk to send information to other parties by mistake

- **Advanced business rules:** highlight potential issues before submitting for authorization, reducing supplementation.
- **AutoAuth engine:** estimates that comply with profiles and designated rules can be authorized automatically, speeding up the process with workprovider peace of mind.
- **Total loss workflow:** including valuation for non repairable instances, GT Global can handle the process.
- **Clear work queues:** to see and organize ongoing workload for the engineer.
- **Real time communications:** engineer and repairer communication abilities with a intuitive interface.
- **Powerful image management:** ability to upload photos and other documents and manipulate within the program.
- **Complete version control and delta:** report in case of different versions, be able to trace changes in a clear way.



GT Global powered by GT Estimate

Reporting and analytics

Gain immediate, actionable insights

GT Motive simplifies analytic ecosystems by integrating data analytic functions and usability together, so users can utilise the powerful visualisation tools to gain real time insights and monitor trends



Data management

Access to your data via raw exports to import into your current MI or utilise GT Motive's online visualization tools in realtime



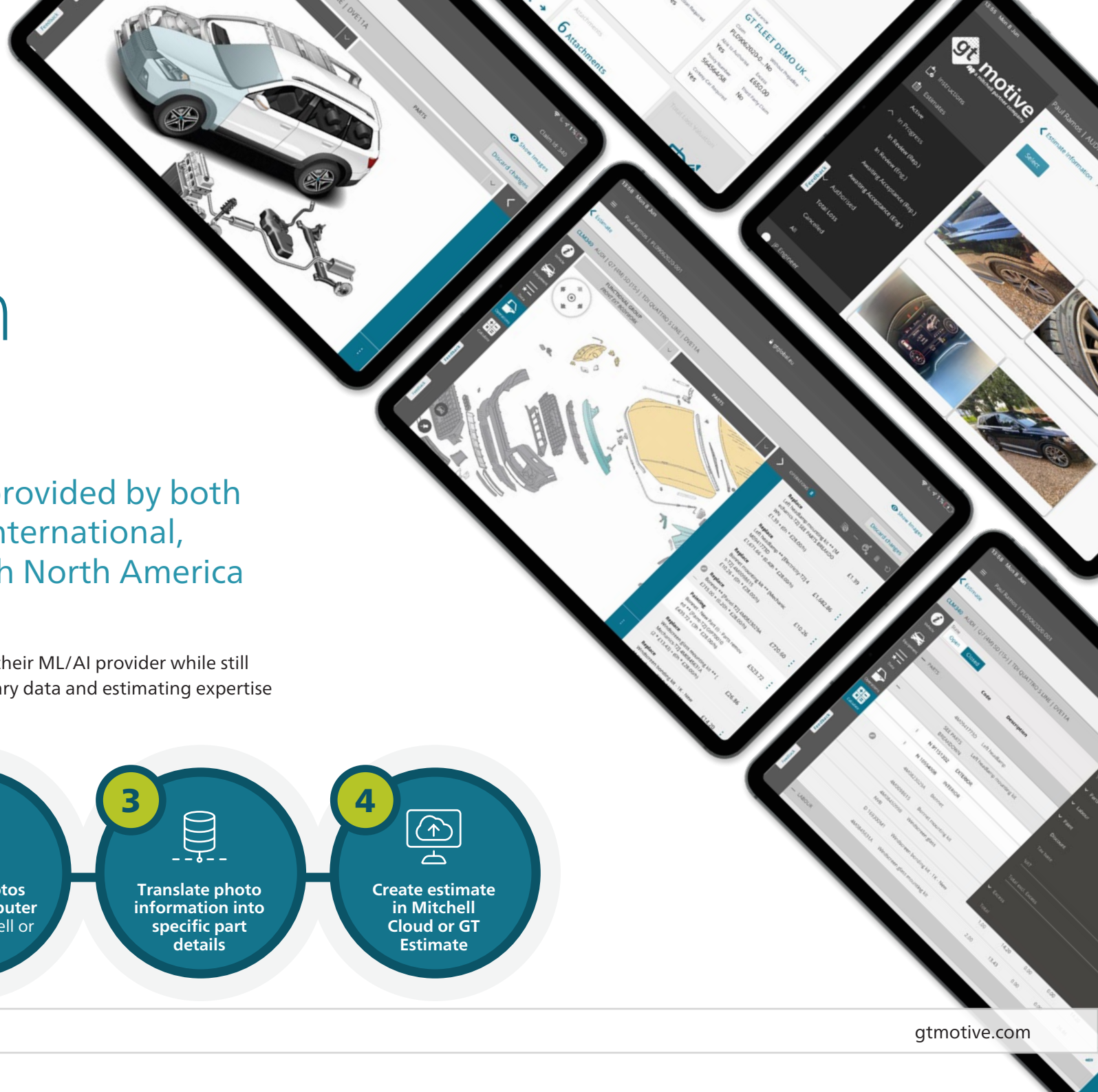
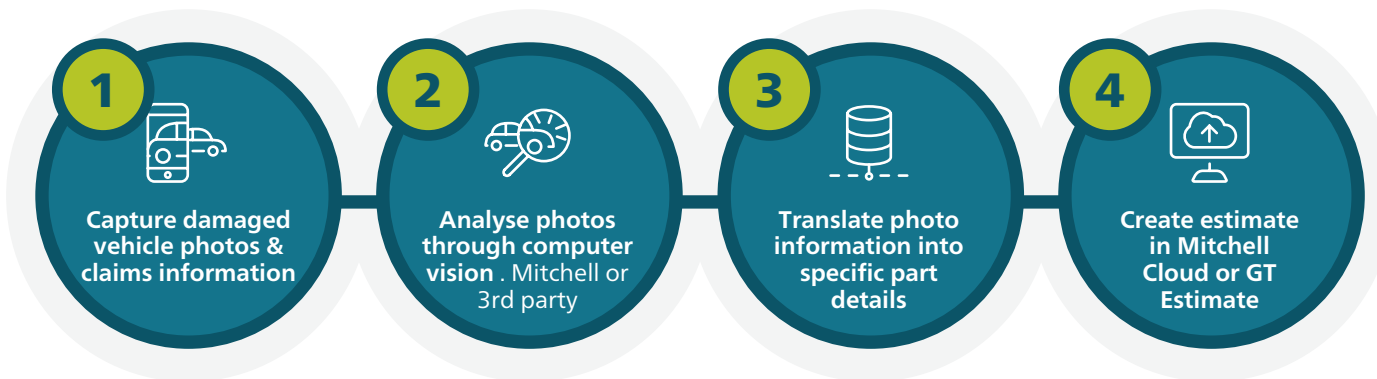
Simple and intuitive

Powerful, customizable and simple to use visualization dashboards and tools to get instant access to insights and trends.

Our Vision for AI

One consistent solution provided by both GT Motive and Mitchell International, enabling coverage in both North America and Europe.

Allows freedom for our customers to choose their ML/AI provider while still leveraging Mitchell and GT Motive's proprietary data and estimating expertise (step 3 and 4).



GT Global powered by GT Estimate

Integrations

Our mission is to build a dynamic solution that keeps everyone aligned and working more efficiently.

Collaborating with industry leading solution providers and preparing for opportunities that have yet to emerge are key priorities for GT.

BMS (Estimate)



Methods/DVLA/Valuation



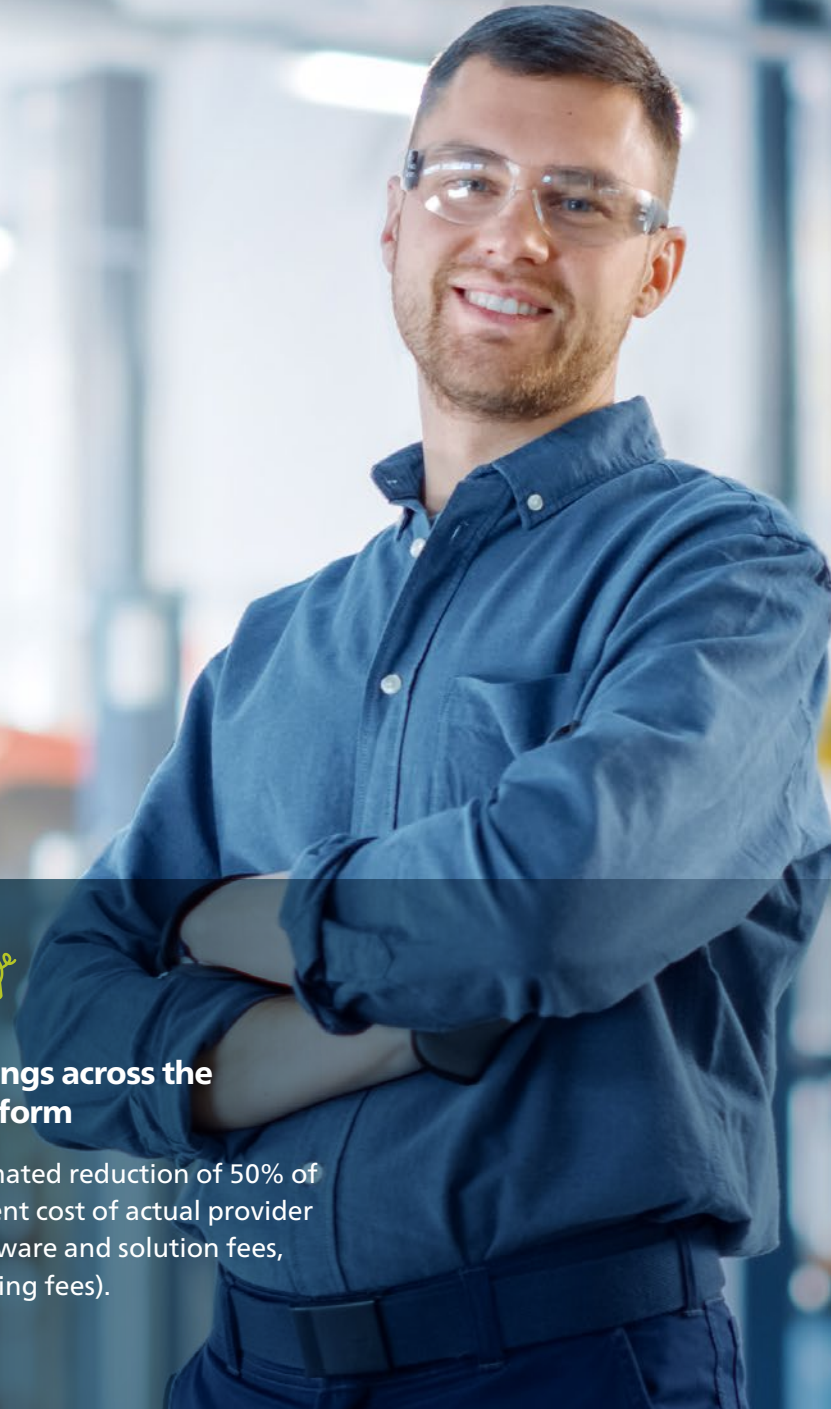
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Any potential issues that I had were resolved quickly and effectively!



Repairer Benefits

We believe our users should not have to settle for mediocrity, instead of compromising, we ensure that each repairer has a feature rich solution.



Reduction of supplements

By having more accurate data (part prices, vehicle identification), the number of supplements will be reduced.



Increase in performance

Providing a new user interface - easier and simpler, number of clicks to perform work is reduced with an overall increase in system performance.



Savings across the platform

Estimated reduction of 50% of current cost of actual provider (software and solution fees, training fees).

Benefits for the insurer

Our solutions deliver exceptional service that enhance the reliability, efficiency and sustainability.



Reduction of claims cost expense

Better control through rules and data accuracy (part prices).



IT efficiency cost reduction

IT support efficiency with modern and secure API's. Reducing the need to fully test and deploy every new version.



Reduction in cycle time

By increasing efficiency and removing current disconnects we can reduce key to key cycle time and increase customer satisfaction.



Easier access to critical data

In general, better information to take decisions.



Thank you | Gracias | Merci | Obrigado | Danke

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